Q1. Page 4 indicates “Each Bidder, by submitting its proposal, agrees that the proposal is subject to the Austin ISD Policies and Provisions and agrees to comply with those conditions. Acceptance of a proposal will occur only when a contract is executed. Any contract will incorporate the Austin ISD Policies and Provisions and Standard Terms and Conditions and no commitment exists until a contract is executed by both parties.”
   - If a bidder wishes to propose changes to the Standard Terms and Conditions, must we do so at the proposal phase or can it come later, at the negotiation phase of the contract?

A1. Proposer may submit exceptions within the proposal; however, it is at the discretion of AISD to accept any revisions to the terms or conditions proposed. AISD reserves the right to negotiate any additional terms or conditions prior to fully executing a contract.