1. **Question:** How do you designate that we will make deliveries to the AISD Warehouse only, not each individual school?

   **Answer:** All items on 20RFP100 Mis Food bid must be delivered directly to each individual school. None of the items listed on this bid will be delivered to the AISD Warehouse. Due to various constraints AISD prefers not to store these products in it’s warehouse.

2. **Question:** Are we to have the “Reference Check Form” sent directly to AISD?

   **Answer:** The reference check form must be completed by your references and included in your sealed bid by the due date listed in the solicitation. Refer to the RFP Section IV. References.

3. **Question:** What non-School types of business are approved as a Reference? Grocery Store chains? Restaurant Chains? Distributors?

   **Answer:** All of the businesses listed are approved - Grocery store chains, Restaurant, and distributors. The district prefers to have government agencies and/or firms as references.

4. **Question:** Will Austin ISD be moving to bulk cereal for the 2021/22 school year?

   **Answer:** The district will start a slow rollout of the bulk cereal beginning school year 20-21 continuing into years 2 - 4 of this contract. For the school year 2021-2022 the district will slowly roll out to more schools. The awarded vendor will be notified prior to the extension. See Addendum 1 for additional bulk cereal information posted on the district website, [https://www.austinisd.org/cp/bids](https://www.austinisd.org/cp/bids).

5. **Question:** I see that you guys are going to bring in some bulk cereal (per your bid) in the 20/21 school year. I am wondering if you know which schools will bring in bulk this year and will you need cereal bins for the General Mills Bulk Cereal that you will bring in?

   **Answer:** The schools have not been finalized for SY20-21. The district is not requesting cereal bins for the bulk cereal rollout, all items needed are specified in the Attachment A.

   **Note from the district:** If clarification is needed regarding your submission, the district will contact the vendor directly via email provided in the proposal.